


General Info **Giuseppe Gallozzi**

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 [Giuseppe.gallozzi@me.com](mailto:Giuseppe.gallozzi@me.com)

Gender Male | Date of Birth 17/11/1989 | Nationality Indicare la nazionalità

## Professional Experiences

From 2/2019 - now **Marketing and Sales Executive**

Salerno Container Terminal

- Support the customers trying to match their needs.
- Took part in the company marketing strategy

## From 9 / 2016 to 2 / 2019

Sector Container terminal

**Staff Jade**

Salerno Container Terminal

- TOS selection
- Super user training for the use of the new system (Jade Master Terminal)
- Implementation of the new system
- Total and exclusive management of invoicing and yard parts of the new system
- Training to the people in Salerno
- Go live of the new system (June 2018)
- Assistance post go live

## From 6 / 2015 to 9 / 2016

Sector Container Terminal

**Yard Planner**

Salerno Container Terminal

- COSMOS system used. Both the module CTCS (central database) and SPACE (yard planning)
- Optimizing spaces in the terminal
- Creating codes (reservations) for the export cargo to be stacked by vessel/destination/weight class

## From 11 / 2013 to 6 / 2015

Sector Container Terminal

**Human Resources Officer**

Salerno Container Terminal

- Shifts timetables
- Managing payrolls
- Organizing company departments

Sector Container Terminal

Education

- From 3 / 2012 to 3 / 2014 **Management Engineering Masters Degree**  
Università degli studi di Salerno
  - Final exam 110/110 cum laude
- From 10 / 2008 to 12 / 2011 **Management Engineering Three Years Degree**  
Università degli studi di Salerno
  - Final exam 100/110
- From 9 / 2003 to 6 / 2008 **Scientific High School "Leonardo Da Vinci"**  
Liceo Scientifico Leonardo Da Vinci – Salerno
  - Final exam 95/100

Personal Skills

Mothertongue Italian

Other languages

	COMPREHENSION		SPEAKING		WRITING
	Listening	Reading	Interaction	Production	
English	C1	C1	C1	C1	C1

First Certificate Exam taken in June 2006, ESOL examinations

Communication Skills

During my last year experience as a Marketing and Sales Executive, I had the chance to meet many people, developing good communication skills. I like to try to anticipate customer needs, that can also be revealed during an informal conversation.

Organization and Management Skills

I have a strong ability to work in groups, which I developed during the implementation of the new TOS when I was in the staff with other 8 people.

Digital Skills

SELF EVALUATION				
Information elaboration	Comunication	Contents creation	Security	Problem solving
Advanced	Advanced	Advanced	Advanced	Advanced

- Advanced knowledge Microsoft Office (Word, Excel, PowerPoint, Outlook);
- Advanced knowledge of the Container Terminal business
- Advanced knowledge of the general TOS activities
- Advanced knowledge of the COSMOS TOS and Jade Master Terminal TOS

Other skills

- Abilitation as an Engineer (June 2015);
- Waterpolo player since the age of 12;
- Voluntary work for the parish;

Patente di guida

Driving license B and A2

ULTERIORI INFORMAZIONI

Dati personali

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